

# Julian Reif

---

---

## CONTACT INFORMATION

---

University of Illinois at Urbana-Champaign  
Business Instructional Facility, Mailbox 15  
515 E. Gregory St.  
Champaign, IL 61820

Mobile: 202.841.6658  
Office: 217.300.0169  
Email: [jreif@illinois.edu](mailto:jreif@illinois.edu)  
Website: [www.julianreif.com](http://www.julianreif.com)

---

## ACADEMIC POSITIONS

---

<b>University of Illinois at Urbana-Champaign</b>	Champaign, IL
Department of Finance and Institute of Government and Public Affairs (IGPA)	
Department of Economics (courtesy appointment)	
Assistant Professor	01/2013 - Present
Lecturer	06/2012 - 12/2012
<b>National Bureau of Economic Research</b>	Boston, MA
Research Economist	11/2015 - Present

---

## EDUCATION

---

<b>University of Chicago</b>	Chicago, IL
Ph.D., Economics	2007 - 2012
<b>Vanderbilt University</b>	Nashville, TN
B.A., Economics	2000 - 2004

---

## PUBLICATIONS

---

“Did Medicare Part D Reduce Mortality?” (with Jason Huh), *Journal of Health Economics*, 53: 17-37 (May 2017).

“The Insurance Value of Medical Innovation” (with Darius Lakdawalla and Anup Malani), *Journal of Public Economics*, 145: 94-102 (January 2017).

“Interpreting Pre-trends as Anticipation: Impact on Estimated Treatment Effects from Tort Reform” (with Anup Malani), *Journal of Public Economics*, 124: 1-17 (April 2015).

“Incentives for Reporting Disease Outbreaks” (with Ramanan Laxminarayan and Anup Malani), *PLOS ONE*, 9(3): e90290 (March 2014).

“The Relation Between Variance and Information Rent in Auctions” (with Brett Katzman and Jesse Schwartz), *International Journal of Industrial Organization*, 28(2): 127-130 (March 2010).

---

## WORKING PAPERS

---

“Mortality Risk, Insurance, and the Value of Life” (with Dani Bauer and Darius Lakdawalla)

“The Mortality and Medical Costs of Air Pollution: Evidence from Changes in Wind Direction” (with Tatyana Deryugina, Garth Heutel, Nolan Miller, and David Molitor)

“A Model of Addiction and Social Interactions”

“The Long-Run Dynamics of Electricity Demand: Evidence from Municipal Aggregation” (with Tatyana Deryugina and Alex MacKay)

---

## WORKS IN PROGRESS

---

“Selection and Medical Spending in Wellness Programs: Evidence from the Illinois Workplace Wellness Study” (with Damon Jones and David Molitor)

“The Wind’s Fatal Blow: the Effect of Transported Air Pollution on Mortality” (with Tatyana Deryugina, Nicole Reimer, and Matthew West)

“Driver Licensing Laws and Mortality: Evidence from a Regression Discontinuity Design” (with Jason Huh)

“Does Medicare Improve Quality of Life?”

“Evasion or Stockpiling? The Effect of Anticipated Future Tax Changes on Gasoline Sales” (with Don Fullerton)

---

## BOOK CHAPTERS

---

“Health, Body Weight, and Obesity” (with Darius Lakdawalla), *Oxford Handbook of Economics and Human Biology* (Oxford University Press), 2015.

“The Complex Relationship Between Healthcare Reform and Innovation” (with Darius Lakdawalla and Anup Malani), *The Future of Healthcare Reform in the United States* (U. Chicago Press), 2015.

---

## OTHER PUBLICATIONS

---

“Climate change and Chicago’s air pollution”, *Reboot Illinois*, 26 September 2016.

“Gas Taxes in Illinois: Efficiency and Distributional Effects” (with Don Fullerton and Kaveh Nafari), *State Tax Notes*, 20 June 2016.

“Illinois’ Climate is Changing” (with Don Fullerton and Megan Konar), *Illinois Issues*, August 2015.

“Francis’ call for action on climate change is opportunity for Illinois” (with Don Fullerton and Megan Konar), *Crain’s Chicago Business*, 23 June 2015.

“To pay for Illinois road improvements, think like a business” (with Don Fullerton), *The State Journal-Register*, 22 April 2015.

“Cashing in on Cutting Carbon: U.S. Clean Carbon Plan Gives Illinois a Chance for Significant State Revenue” (with Don Fullerton and Megan Konar), *Illinois Issues*, March 2015.

“Gas tax may hurt Illinois more than it helps” (with Don Fullerton), *The State Journal-Register*, 17 October 2014.

“Tools to Address Illinois Revenue: Increasing Sin Taxes”, *State Tax Notes: Special Report*, 23 June 2014.

“Sin Taxes Won’t Save the Illinois Budget”, *The State Journal-Register*, 17 March 2014.

Review of *Discover Your Inner Economist*, by Tyler Cowen. September 2008. Available from [www.libertyguide.com](http://www.libertyguide.com).

Letter to the editor, *The Economist*, 3 February 2007, p. 18.

---

## GRANTS

---

Investigator, "The Impact of Temperature and Pollution on Mortality, Morbidity, and Health Care Cost Among the Elderly" (with Tatyana Deryugina, Garth Heutel, Nolan Miller, and David Molitor), National Institute on Aging, R01 AG053350, 07/2016-06/2021, \$1.6 million.

Principal Investigator, "The Illinois Workplace Wellness Study" (with Damon Jones, David Molitor, and Laura Payne), \$1.9 million.

National Institute on Aging,	R01 AG050701,	08/2015-04/2018,	\$1.1 million.
J-PAL North America,	5710004125,	07/2016-06/2018,	\$321,990.
National Science Foundation,	1730546,	07/2017-06/2019,	\$300,000.
Robert Wood Johnson Foundation,	73730,	07/2016-01/2018,	\$200,000.

Upjohn Institute Early Career Research Award, "Worksite Wellness: A Field Experiment on Participation Incentives and Selection into Wellness Programs" (with David Molitor), 2017, \$5,000.

Principal Investigator, "Climate Change Initiative" (with Don Fullerton and Megan Konar), Institute of Government and Public Affairs, 09/2014-05/2017, \$80,000.

Investigator, "Illinois Health Care Reform Initiative" (with Laura Payne, Susan Farner, Marian Huhman, Jennifer McCaffrey, and Brian Quick), University of Illinois Campus Extension Program, 08/2013-12/2015, \$213,143.

---

## FELLOWSHIPS, HONORS, AND AWARDS

---

University of Illinois List of Teachers Ranked as Excellent, 2014-2015  
National Science Foundation Graduate Research Fellowship, 2008-2011  
University of Chicago Fellowship, 2007-2012  
Humane Studies Fellowship, 2007-2011  
Dean's Select Scholar (Vanderbilt University merit scholarship), 2000-2004  
National AP Scholar, 2000  
National Merit Scholar, 2000

---

## TEACHING EXPERIENCE

---

### University of Illinois

- FIN 434 (Employee Benefits)
- FIN 572 (Health Care Policy)
- FIN 573 (Competition Policy)

### University of Chicago

- Intermediate Microeconomics
- Introduction to Industrial Organization
- Panel Data Econometrics
- Theory of Auctions
- Topics in Wage Determination

### Vanderbilt University

- Economic Statistics

---

## PROFESSIONAL ACTIVITIES

---

**Referee:** *Contemporary Economic Policy, Economic Inquiry, Health Economics, International Journal of Health Economics and Management, Journal of Health Economics, Journal of Human Resources, Journal of Law and Economics, Journal of Policy Analysis & Management, Journal of Political Economy, Journal of Public Economics, Journal of the Royal Statistical Society*

**Invited conference and seminar presentations:**

- **2017:** American Economic Association Annual Meeting, Chicago Booth Junior Health Economics Summit, Cornell University
- **2016:** ASHEcon, Chicago Booth Junior Health Economics Summit, IZA Conference on Labor Market Effects of Environmental Policies, Midwest Health Economics Conference, NBER Insurance Group Program Meeting, Southeastern Health Economics Study Group, Urbana IGPA seminar series
- **2015:** Annual Health Economics Conference, Chicago Booth Junior Health Economics Summit, National Tax Association, University of Illinois at Chicago, Urbana IGPA seminar series
- **2014:** American Economic Association Annual Meeting, ASHEcon, iHEA World Congress Dublin, NBER Health Economics Program Meeting, Singapore Health Economics Association Conference
- **2013:** IGPA Spring Research Conference, Southeastern Health Economics Study Group Conference, University of Chicago Health Economics Workshop
- **2012:** Indiana University-Purdue University Indianapolis, Urbana IGPA seminar series
- **2010:** Stata Conference Boston

---

**PROFESSIONAL EXPERIENCE**

---

**Bates White, LLC**

Senior Consultant

Washington, DC

2004-2007

---

**ADDITIONAL INFORMATION**

---

**Computer programming skills**

Stata, C++, Matlab, R, Mathematica

**Security clearances**

U.S. Census Bureau Special Sworn Status

**Languages**

English (native), French (conversant), Italian (beginner)

**Citizenships**

Switzerland, United States

**Erdős number:** 6

**Personal:** Married, two children